



Upstart Power

JOB DESCRIPTION

Job Title: **Strategic Commodity Manager**
Department: Manufacturing
Reports To: Director of Supply Chain
Status: Salaried – Exempt
Hours/Work Days: 40 hours per week (Monday through Friday)
Location: Southborough, MA
Last update (date): November 14th, 2021

PRIMARY EMPLOYMENT OBJECTIVES

We are looking to hire a resourceful strategic commodity manager to join our company. This role will oversee the sourcing, and price negotiation of our core commodities – typically classified as A-Class parts. Previous experience with start-ups, and working tier 1 contract manufacturers is required to develop our supply chain strategy.

Experience with high grade metal alloys and metal forming, and high reliability electro-mechanical components like pumps, valves, and sensors is required. High volume gas appliance sourcing experience is a strong plus.

SPECIFIC ESSENTIAL DUTIES & RESPONSIBILITIES

- Sourcing, supply chain strategy, and price negotiation of A-Class parts that include castings, sheet metal, stampings high grade alloy metals, as well as electromechanical components.
- Evaluating, selecting, and recommending new suppliers to support our technology
- Managing the company's supply chain of A-Class parts with a 3rd party contract manufacturer
- Negotiating favourable prices and contract terms of purchase to maximize best commodity sourcing practices.
- Studying market trends and identifying any risks when sourcing and procuring commodities.
- Resolving vendor disputes and any commodity-related issues.

KNOWLEDGE, SKILL & EXPERIENCE REQUIREMENTS

- Bachelor's degree in supply chain management, economics, or a similar field.
- Eight to ten years' experience in supply chain or commodity management.
- Solid knowledge of industrial sourcing and terms
- Excellent negotiation skills and the ability to communicate effectively with vendors and suppliers.
- Advanced analytical skills.
- Strong leadership skills and the ability to work well with subordinate personnel from various departments.

BEHAVIORAL COMPETENCY REQUIREMENTS

<i>Action oriented</i>	<i>Written communication</i>	<i>Process management</i>
<i>Presentation skills</i>	<i>Organizing</i>	<i>Problem solving</i>

WORK ENVIRONMENT

- Office, test areas, some travel required

Upstart Power provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, gender identity or expression, national origin, age, disability, genetic information, marital status, amnesty, or status as a covered veteran in accordance with applicable federal, state and local laws. Upstart Power complies with applicable state and local laws governing non-discrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including, but not limited to, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.